BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 727.234.252.989 | 508.129.453.733 |
| I | Cash \& Cash equivalents | 110 |  | 9.205.368.220 | 22.648.816.119 |
| 1 | Cash | 111 | V. 01 | 9.205 .368 .220 | 22.648.816.119 |
| 2 | Cash equivalents | 112 |  | ------------- |  |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 234.141.462.461 | 210.056.787.867 |
| 1 | Trade accounts receivables | 131 |  | 225.267.494.317 | 208.258.195.119 |
| 2 | Prepayment to suppliers | 132 |  | 8.830.762.942 | 1.792.280.172 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ------------ |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V.--- 03 | 43.205.202 | $6.312 .-776$ |
| 6 | Provision for short-term doubtful debts | 139 |  | ------- | -- |
| IV | Inventories | 140 |  | 472.138.405.623 | 269.899.809.272 |
| 1 | Inventories | 141 | V. 04 | 472.138.405.623 | 269.899 .809 .272 |
| 2 | Provision for devaluation of inventories | 149 |  | - | - |
| V | Other short-term assets | 150 |  | 11.749.016.685 | 5.524.040.475 |
| 1 | Short-term prepaid expenses | 151 |  | 44.162 .815 | 48.631 .792 |
| 2 | VAT deductible | 152 |  | 11.012 .539 .640 | 3.627.517.950 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 482.002.230 | 1.759 .266 .733 |
| 4 | Other short-term assets | 158 |  | 210.312.000 | 88.624 .000 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 57.928.582.713 | 69.137.990.271 |
| I | Long-term receivables | 210 |  | --------------- | --------------- |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 37.788.651.504 | 49.010.780.407 |
| 1 | Tangible fixed assets | 221 | V. 08 | 30.526.633.943 | 41.705 .694 .002 |
|  | - Historical cost | 222 |  | 436.200.216.135 | 434.200 .779 .225 |
|  | - Accumulated depreciation | 223 |  | (405.673.582.192) | (392.495.085.223) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------1. |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 7.090.143.925 | 7.305.086.405 |
|  | - Historical cost | 228 |  | 17.016.529.799 | 16.806.179.799 |
|  | - Accumulated depreciation | 229 |  | (9.926.385.874) | (9.501.093.394) |


| 4 | Construction in progress | 230 | V. 11 | 171.873.636 | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depre-----------7 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 19.209.645.948 | 19.196.924.603 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 20.250.000.000 | 20.250 .000 .000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (1.040.354.052) | (1.053.075.397) |
| V | Other long-term assets | 260 |  | 930.285 .261 | 930.285.261 |
| ----1 | Long-term prepaid expenses | 261 | V. 14 | - | - |
| 2 | Deferred income tax assets | 262 | V. 21 | 930.285 .261 | 930.285 .261 |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 785.162.835.702 | 577.267.444.004 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 493.527.996.004 | 299.110.584.649 |
| I | Short-term liabilities | 310 |  | 493.527.996.004 | 299.110.584.649 |
| ------1 | Short-term borrowing | 311 | V. 15 | 360.092.772.705 | 163.543 .008 .670 |
| 2 | Trade accounts payable | 312 |  | 100.815 .879 .679 | 120.363 .325 .225 |
| 3 | Advances from customers | 313 |  | --------------- | 42.097 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 3.554.887.349 | 2.357 .251 .469 |
| - | Payable to employees | 315 |  | 7.194.296.871 | 8.196.989.764 |
| 6 | Payable expenses | 316 | V. 17 | 15.239.031.884 | 184.559 .506 |
| 7 | Intercompany payable | 317 |  |  | ---------- |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 |  | 319 | V.-18 | 461.106.490 | 1.-339.790.029 |
| 10 | Provision for short-term liabilities | 320 |  | -------- | - |
| 11 | Bonus and welfare fund | 323 |  | 6.170.021.026 | 3.125.617.889 |
| II | Long-term liabilities | 330 |  | ------------- | -------------- |
| ---1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-termintercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
|  | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment alo--------10wance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 291.634.839.698 | 278.156.859.355 |
| I | Capital sources and funds | 410 | V. 22 | 291.634.839.698 | 278.156.859.355 |
| ---- 1 | Paid-in capital | 411 |  | 131.038.300.000 | 131.038.300.000 |
| 2 | Capital surplus | 412 |  | - | - |
| 3 | Other capital of owner | 413 |  | - | - |
| 4 | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | 45.863 .405 .000 | 43.622 .998 .069 |
| 8 | Financial reserve fund | 418 |  | 32.759.575.000 | 27.557.178.270 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 81.973.559.698 | 75.938.383.016 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 785.162.835.702 | 577.267.444.004 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 709.531.386.835 | 775.284.688.874 |
| 2. Deductions | 02 |  | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 709.531.386.835 | 775.284.688.874 |
| 4. Cost of sales | 11 | VI. 27 | 628.352.124.318 | 704.557.345.830 |
| 5. Gross profit (20=10-11) | 20 |  | 81.179.262.517 | 70.727.343.044 |
| 6. Financial income | 21 | VI. 26 | 244.106.672 | 295.004.810 |
| 7. Financial expenses | 22 | VI. 28 | 10.108.930.077 | 9.500.279.678 |
| - In which: Interest expense | 23 |  | 8.342.397.794 | 6.951.732.214 |
| 8. Selling expenses | 24 |  | 10.246.850.455 | 11.263.116.757 |
| 9. General \& administrative expenses | 25 |  | 13.048.556.295 | 10.286.481.978 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 48.019.032.362 | 39.972.469.441 |
| 11. Other income | 31 |  | 85.828.370 | 208.164.531 |
| 12. Other expenses | 32 |  | 137.905.056 | 56.068.120 |
| 13. Other profit (40=31-32) | 40 |  | (52.076.686) | 152.096.411 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 47.966.955.676 | 40.124.565.852 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 7.209.271.333 | 3.083.987.678 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 40.757.684.343 | 37.040.578.174 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 40.757.684.343 | 37.040.578.174 |
| 19. EPS (VND/share) | 70 |  | 3.110 | 2.827 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 47.966.955.676 | 40.124.565.852 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 13.603.789.449 | 12.842.142.512 |
|  | Provisions | 03 |  | (12.721.345) | (543.708.860) |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (156.641.201) | 37.405.255 |
|  | Loan interest expenses | 06 |  | 8.342.397.794 | 6.951.732.214 |
| 3 | Operating profit before the changes of current capital | 08 |  | 69.743.780.373 | 59.412.136.973 |
|  | Changes in accounts receivable | 09 |  | (30.309.119.781) | (12.557.523.825) |
|  | Changes in inventories | 10 |  | (202.238.596.351) | 58.724.804.949 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (11.699.358.182) | 54.845.046.512 |
|  | Changes in prepaid expenses | 12 |  | 4.468 .977 | 24.879 .690 |
|  | Loan interest paid | 13 |  | (8.057.271.780) | (7.181.541.177) |
|  | Corporate income tax paid | 14 |  | (5.626.350.845) | (3.534.413.607) |
|  | Other receivables | 15 |  | 150.000.000 | - |
|  | Other payables | 16 |  | (80.000.000) | - |
|  | Net cash provided by (used in) operating activities | 20 |  | (188.112.447.589) | 149.733.389.515 |
| II | CASH FLOOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (2.381.660.546) | (3.962.836.787) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | 2.298.999.600 |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | -............. |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 156.641 .201 | 213.697 .145 |
|  | Net cash used in investing activities | 30 |  | (2.225.019.345) | (1.450.140.042) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 843.459.341.755 | 554.549.180.835 |
| 4 | Cash paid to principal debt | 34 |  | (646.909.577.720) | (683.061.553.806) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (19.655.745.000) | (13.103.826.200) |
|  |  |  |  |  | - |
|  |  | 40 |  | 176.894.019.035 | (141.616.199.171) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (13.443.447.899) | 6.667.050.302 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 22.648.816.119 | 18.226.046.047 |
|  | Influence of foreign exchange change | 61 |  | - | - |

